



# Application for Site Membership

www.ipc.org.cn/membership

Thank you for your decision to join IPC. Membership is site specific, which means that IPC member benefits are available to all individuals employed at the site designated on this application. **The following information is required and IPC will only use the information in compliance with IPC Privacy Policy (www.ipc.org.cn/privacy-policy).**

衷心感谢您申请成为IPC协会会员和对IPC的支持！IPC会员资格是针对公司整体的，成为IPC会员意味着本申请表中所填公司的全体员工都可享受会员裨益。请您提供以下信息，IPC仅会在符合IPC隐私政策(www.ipc.org.cn/privacy-policy)的前提下使用您提供的信息。

## English Information 英文信息

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

Company Phone \_\_\_\_\_ Company URL \_\_\_\_\_

Name of Primary Contact \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ E-mail address \_\_\_\_\_

Number of Employees at this Site \_\_\_\_\_ Number of Employees Corporate-Wide \_\_\_\_\_

## Chinese Information 中文信息

公司名称 \_\_\_\_\_

地址 \_\_\_\_\_

城市 \_\_\_\_\_ 省 \_\_\_\_\_ 邮编 \_\_\_\_\_ 国家 \_\_\_\_\_

公司电话 \_\_\_\_\_ 公司网址 \_\_\_\_\_

会员主联系人 \_\_\_\_\_ 职位 \_\_\_\_\_

电话 \_\_\_\_\_ 邮箱 \_\_\_\_\_

公司员工数 \_\_\_\_\_ 集团员工数 \_\_\_\_\_

## Billing Contact (if different from Primary above) 账单联系人(如果与会员主联系人不同)

Name 姓名 \_\_\_\_\_ Title 职位 \_\_\_\_\_

Phone 电话 \_\_\_\_\_ E-mail address 邮箱 \_\_\_\_\_

Address 地址 \_\_\_\_\_

## Purchase Decision Maker 采购决策人

Name 姓名 \_\_\_\_\_ Title 职位 \_\_\_\_\_

Phone 电话 \_\_\_\_\_ E-mail address 邮箱 \_\_\_\_\_

## Training Contact 培训联系人

Name 姓名 \_\_\_\_\_ Title 职位 \_\_\_\_\_

Phone 电话 \_\_\_\_\_ E-mail address 邮箱 \_\_\_\_\_

## Standards Application Contact 标准应用联系人

Name 姓名 \_\_\_\_\_ Title 职位 \_\_\_\_\_

Phone 电话 \_\_\_\_\_ E-mail address 邮箱 \_\_\_\_\_



To best serve your specific needs, please indicate the most appropriate member category for your facility. (Check one box only.)

为了使IPC能更快更好地为会员服务，请在以下项目中选择最能反映单位情况的一栏，并按提示填写。

## Board Fabricator/Manufacturer 印制板制造商

What products do you make for sale? (check all that apply) 贵公司生产和销售哪些产品？（多选）

Rigid boards 刚性印制板      Flexible circuits 挠性印制板      Rigid flex 刚挠性结合板

Printed electronics 印刷电子      Other 其他 \_\_\_\_\_

## EMS/Assembly/Contract Manufacturer/ODM 电子制造服务商/装配商/合同制造商/原始设计制造商

Aerospace 航空航天      Automotive 汽车及交通工具      Communications 通讯      Consumer 消费性电子产品

Computer & Business equipment 计算机 & 办公设备      Defense/military 国防/军工      Industrial 工业设备

Medical/Instrument 医疗/仪器      Other 其他 \_\_\_\_\_

## Wire Harness Manufacturer 线束制造商

### OEM 原始设备制造商

Aerospace 航空航天      Automotive 汽车及交通工具      Communications 通讯      Consumer 消费性电子产品

Computer & Business equipment 计算机 & 办公设备      Defense/military 国防/军工      Industrial 工业设备

Medical/Instrument 医疗/仪器      Other 其他 \_\_\_\_\_

What is your company's primary product line? 贵司的主要产品：

## Supplier 行业供应商

Which industry segment(s) do you supply?

贵司向哪个行业供货？

Supplier to Board Fabricator industry: materials or equipment 为印制板制造行业提供材料或设备

Supplier of assembly materials or equipment 为电子组装企业提供材料或设备

Supplier – Services and Other 提供服务或其他

What products do you supply? 贵司供应的产品：

## Other 其他

Government 政府部门      Military 军队      Media 媒体      Academia 科研院校

Non-profit 非营利组织      Associations 协会



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## Membership Packages and Dues 会费详情

Membership will begin the day the application and dues payment are received, and will continue for one or two years (savings of 10%) based on the choice indicated below. All fees are quoted in RMB.

IPC收到贵司申请表并且收到会费之日起，贵司开始享受所有IPC会员裨益，会员期限为一年或两年（节省10%）。所有费用为人民币价格。

Please check one 请选择一项:

	Classic Membership		Enterprise Package
	One year 1年	Two years 2年	
Primary Facility/site: The first site of an organization to join IPC membership 原始会员：首个加入IPC会员的公司	¥ 7,700	¥ 13,860	Please call for a quote
Additional Facility/site: Membership for a facility of an organization that has a different location than its Primary Facility membership 附加会员：同一集团内已有另一家公司是IPC会员	¥ 6,300	¥ 11,340	
Company with annual revenue of less than \$5 million 年销售额不超过500万美元的企业	¥ 5,000	¥ 9,000	
Government agency, academic institution or nonprofit organization 政府机构、学术机构、非盈利组织	¥ 3,200	¥ 5,760	
Consulting firm (employing fewer than six individuals) 咨询公司（员工少于6人）	¥ 5,200	¥ 9,360	

## Payment Information 付款信息

Please remit to 请汇款至:

Beneficiary Name: IPC (QINGDAO) TRAINING & CERTIFICATION CO., LTD.

开户名称: 爱比西认证咨询（青岛）有限公司

Bank Name: BANK OF CHINA QINGDAO HI-TECH INDUSTRIAL PARK SUB-BRANCH QINGDAO CHINA.

开户行: 中国银行青岛高科技工业园支行

Bank's A/C No. 帐号: 211720303789

Swift Code 交换号: BKCHCNBJ500

Bank Address: NO.362 HONGKONG EAST ROAD LAOSHAN DISTRICT QINGDAO CHINA.

开户行地址: 青岛市崂山区香港东路362号



## Explanation of Packages 会员裨益

Classic Membership — *IPC's classic membership provides core benefits to all employees at a company site/facility:*

*IPC为贵司所有员工提供核心会员裨益:*

- 24/7 online access to members-only resources
- 7\*24小时在线访问IPC会员专享资源
- One single-user download of each new or revised IPC standard within 90 days of publication
- IPC新标准或修订版标准发布90天内免费下载一份单机版标准
- Significant discount on IPC standards
- IPC标准特价优惠
- Significant discount on IPC Trainings
- IPC培训特价优惠
- Significant discounts on IPC publications and training materials
- IPC出版物和培训资料特价优惠
- **Significant discount on exhibiting at IPC events, including the industry's flagship event IPC APEX EXPO**
- IPC活动特价优惠，包括行业首屈一指的IPC APEX EXPO展会
- Access to participate in IPC market research studies (along with a complimentary report for each study in which company participates)
- 参与IPC市场调研项目（免费获得一份所参与的调研报告）

Enterprise Package — *For companies that recognize the importance of giving multiple company locations access to IPC membership benefits, the Enterprise Package provides Classic Membership to employees at select locations.*

*如果同一集团下多个公司需要同时申请入会并享受IPC会员裨益，请联系我们获取优惠价格。*